## 如何搜尋加拿大進口商

A. 使用 Canadian Importers Database (CID) 搜尋加拿大進口商

步驟1. 請輸入查詢產品之產品名稱或 HS6碼 (以 HS 845710為例),按下 Go

Search or browse for a	product - Canadian Importers Database (CID)
	List by city   List by country   Help
* Enter a product name or HS6 code (required) 845710	Go
<ul> <li>Live animals and animal products</li> <li>Vegetable products</li> </ul>	
<ul> <li>Fats, oils, their cleavage products and waxes</li> </ul>	

步驟2.按下845710-Machining centres, for working metal 確認

Results for: 845710 - Canadian Importers Database (CID)
Lie
► Search for a product
845710 - Machining centres, for working metal

# 步驟3. 下載加拿大自全球之進口商資料庫至 Excel

			ļ	list by city   List by countr
Search for a product				
				Return to search
By countries All countries A	Il countries (product details)			
	9 Maian Canadian intraator			
Market concentration	& Major Canadian Importers	i		
	Market conce	entration		
Number of importers	Value of imports (\$CDN)	Cum	ulative % of impo	rts
3	74,813,216	42.17	96	
6	109,076,994	61.48	96	
10	128,240,458	72.28	96	
16	142,483,216	80.3	%	
All	177,413,336	100.0	10%	
Display companies with address	es in:			
Display companies with address All Province/Territories	es in: V Display			
Display companies with address All Province/Territories	es in: V Display			
Display companies with address All Province/Territories	es in: V Display			
Display companies with address All Province/Territories <u>Export list to excel</u> Filter items	es in: Display Showing 1 to 10 of 18 entries   Show	10 V entries		
Display companies with address All Province/Territories  Export list to excel Filter items	es in: Display Showing 1 to 10 of 16 entries   Show Major Canadian impor	10 v entries rters 2 in 2020		Daniel anda 3 (A)
Display companies with address All Province/Territories  Export list to excel Filter items Company name (alphabetical or	es in: Display Showing 1 to 10 of 18 entries   Show Major Canadian impor der)	10 v entries rters 2 in 2020 City 1 4	Province 1	Postal code 3
Display companies with address All Province/Territories  Export list to excel Filter items Company name (alphabetical or ARISS MANUFACTURING	es in: Display Showing 1 to 10 of 16 entries   Show Major Canadian impored der)	10 entries rters 2 in 2020 City 14 Guelph	Province 1	Postal code 3
Display companies with address All Province/Territories  Export list to excel Filter items Company name (alphabetical or ARISS MANUFACTURING DMG MORI CANADA INC.	es in: Display Showing 1 to 10 of 18 entries   Show Major Canadian impor der)	10 ♥ entries rters 2 in 2020 City ↑↓ Guelph Mississauga	Province 1	Postal code 3 1
Display companies with address All Province/Territories  Export list to excel Filter items Company name (alphabetical or ARISS MANUFACTURING DMG MORI CANADA INC. ELLIOTT-MATSUURA CANADA IN	es in: Display Showing 1 to 10 of 16 entries   Show Major Canadian impor der)	10 entries rters 2 in 2020 City 1 4 Guelph Mississauga Toronto	Province 👔 🌡 Ontario Ontario Ontario	Postal code 3 1
Display companies with address All Province/Territories  Export list to excel Filter items Company name (alphabetical or ARISS MANUFACTURING DMG MORI CANADA INC. ELLIOTT-MATSUURA CANADA INC. EMEC MACHINE TOOLS INC.	es in: Display Display Showing 1 to 10 of 18 entries Show Major Canadian impor der)	10 ♥ entries tters 2 in 2020 City ↑↓ Guelph Mississauga Toronto Mississauga	Province Ontario Ontario Ontario Ontario Ontario Ontario	Postal code 3 1

# 步驟4.或選取 By countries 競爭國家(日本、韓國…等),進一步篩選加拿大潛在買主

				<u>List</u>	by city   List by country   }
Search for a product					
					Return to search re
y countries	All countries (product details)				
Countries	Major Canadian im	porters in 2020	from: Jap	an	
Austria 1		Market c	oncentration		
	Number of importers	Value of imports	(\$CDN)	Cumulative	% of imports
China 1	5	33,975,000		80.25%	
	All	42,339,000		100.00%	
Czech Republic 1	Total imports 2 Source: Trade Data Online	42,341,385			
France (incl. Monaco,	Display companies with add	dresses in:			
French Antilles) 1	All Province/Territories	✓ Display			
Germany 1	Filter items	Showing 1 to	5 of 5 entries	Show 10 🗸	entries
	м	ajor Canadian importe	ers 🚨 in 20	20 from Japan	
India 🔟	Company name (alphabetic	al order) 🛉 🖡	City 🛉 🖡	Province 🚹	Postal code 🔮 🚹
Note Cost Mations Office	DMG MORI CANADA INC.		Mississauga	Ontario	L5T 2J3
<u>state)</u>	ELLIOTT-MATSUURA CANA	DAINC	Toronto	Ontario	M8W 2T9
	EMEC MACHINE TOOLS IN	с.	Mississauga	Ontario	L5T 2T3
Japan	MAZAK CORPORATION CA	NADA	Cambridge	Ontario	N3C 4P7
	SINGLE SOURCE TECHNO	LOGIES - CANADA, ULC	Pelee Island	Ontario	NOR 1L0
Korea, South		1	4		

### 步驟5.搜尋加拿大公司名址等連絡資訊

·CANADA'S BUSINESS REGISTRIES (加拿大政府官方商業登記查詢,例如:輸入 ELLIOTT-MATSUURA CANADA INC,將顯示公司註冊統一編號及營運狀況等資訊。)



CANADA'S BUSINESS REGISTRIES	NADA'S JSINESS REGISTRIES All locations ~ ELLIOTT-MATSUURA CANADA INC					
			<ul> <li>Active businesses</li> </ul>	<ul> <li>Active and inactive businesses</li> </ul>		
1 result						
Sort by Relevance ~					Results 1-1	1
ELLIOTT-MATSUURA CAN, Business Number (BN): 101614766 Registry ID: 2420911 Registered Office Location: TORONTO, Status: Active Status Notes: - Business Type: Business Corporation Created: 1989-01-01 For the complete profile, go to the offici	ADA INC. Ontario	earch.	for a Federal Corporation	– Corporations Canada &		
We also found <u>extra-provincial registrat</u>	ion information from	1:				

<sup>·</sup>鄧白氏 Dun & Bradstreet 公司資料庫 (例如:輸入 DMG MORI CANADA INC.,顯示

公司基本資料及連絡方式等資訊。)





#### Overview



# B. 使用 International Trade Centre 資料庫搜尋加 拿大進口商

#### 步驟1.申請免費註冊帳號登入



步驟2.請選取 Product HS6、Importer 、Canada,最後按下 Companies 確認

🔆 ITC	TRADE Trade statistics for in Monthly, quarterly an etc.	MAP ernational busi d yearly trade da	ness development ata. Import & export v	alues, volumes, growt	h rates, market shares,
Home & Search	Data Availability Referen	ce Material	Other ITC Tools	More	Mrs. Joyce Shih 👻 English 👻
Trade Map provides competitive markets Trade Map covers 2 available from the n	a - in the form of tables, grass, as well as a directory of 220 countries and territorie nost aggregated level to the standard sector and the sector and the sector and the sector and the sector as a sector a	aphs and map importing and s and 5300 pi e tariff line lev	es - indicators on e exporting compar roducts of the Harr rel.	xport performance, nies. nonized System. Tł	international demand, alternative markets and ne monthly, quarterly and yearly trade flows are
Service Product	● Single ○ Group	Imports 1	chining centres for wo	king metal	🔍 🗙 i Advanced search
$\smile$	● Country ○ Region	Canada			✓ X i
	● Partner ○ Region	Please enter	a country/territory or r	egion name (optional)	$\checkmark$ × i
	Trade Indicators Yea	rly Time Series	Quarterly Time	Series Monthly	Time Series Companies
Share of expo Importing Product: 845710 - Ma	orting markets in 2020 country: Canada achining centres for working metal	Product:	Supplying markets Importing country: ( 845710 - Machining co metal	in 2020 Canada entres for working	National demand and international supply in 2020 Importing country: Canada

步驟3.即可下載加拿大進口商名錄檔案

List of importing companies in Canada for the following product Product category : Machine tools, metal-cutting, and parts, nspf

Table Graph Map / Companies						
Download 🖾 👿 🖹 🔹 Rows per page   Default (25 per page) 🗸						
1234						
<u>Company name</u> ▲	Number of product or service categories traded	<u>Number of</u> employees	<u>Country</u>	<u>City</u>		
<u>383565 Ontario Inc - Rotoflex Tooling, Div</u> Of	2	116	Canada	Mississauga		
531433 Ontario Inc - R & F Precision Tool	2	12	Canada	Brantford		
7871155 Canada Ltd - Cuttermasters	1	4	Canada	Ottawa		
977255 Ontario Inc - Nortec Industries	2	3	Canada	Oakville		
Accurate Gundrilling Inc	2	5	Canada	Brampton		
Adel Automation Inc	5	2	Canada	Thornhill		
Alco Inc - Alco	4	350	Canada	Edmonton		
All Tool Manufacturing Inc	1	31	Canada	Hamilton		
Ateliers de Sous Traitance C. G. Inc, Les	3	1	Canada	Saint-Jérôme		
AV & R Vision & Robotiques Inc	5	45	Canada	Montréal		
AV & R Vision & Robotiques Inc	5	80	Canada	Saint-Bruno		
Axiom Group Inc	3	140	Canada	Aurora		
B. & R. Machine Co. Limited	3	50	Canada	Mississauga		
Barath Accurate Tooling Inc - B B Accurate Tooling	2	3	Canada	Pickering		
Boss Tooling Inc	2	10	Canada	Tillsonburg		

# 步驟4.篩選加拿大潛在買主

	Company profile 🛛 😪 🖬 🖉	
	All Tool Manufacturing Inc	parts, nspf
Table Gra	Location	
Download: 💌 📝 📄 🛛 🚒	Country : Canada City : Hamilton	
	Contact	
Company name	Website :	
<u>383565 Ontario Inc - Rotoflex <sup>-</sup> Of</u>	Phone :+1905782752 Fax :+19055610699 Eventives : Corden Viles (President & Beard Member)	Mississauga
531433 Ontario Inc - R & F Pre	Executives : Gordon viles (President & Board Wember)	Brantford
7871155 Canada Ltd - Cutterm	Additionnal Information	Ottawa
977255 Ontario Inc - Nortec In	Turnover : 4954360 CAD	Oakville
Accurate Gundrilling Inc	Number of employees : 31	Brampton
Adel Automation Inc		Thornhill
Alco Inc - Alco	Product or service categories traded by the company	Edmonton
All Tool Manufacturing Inc	Product or service category=	Hamilton
Ateliers de Sous Traitance C. C	Sources: Dup & Bradstreet	Saint-Jérôme
AV & R Vision & Robotiques In		Montréal
AV & R Vision & Robotiques In		Saint-Bruno
Axiom Group Inc		Aurora
B. & R. Machine Co. Limited		Mississauga
Barath Accurate Tooling Inc - B Tooling		Pickering
Boss Tooling Inc		Tillsonburg